



CASE STUDY

The Ambulatory Surgery Center of Spartanburg How One Surgery Center Collected \$1.5 Million in a Single Month?

Surgical Facility Background

The Ambulatory Surgery Center (ASC) of Spartanburg is a multi-specialty ASC providing outpatient surgical service for ophthalmology, orthopedics, pain management, and podiatry. The 28,000 square foot seven OR and two endoscopy procedure facility has a case volume of over 10,000 annually.

What They Did

In April 2007, the ASC of Spartanburg set a record of collecting \$1.5 million, beating the previous record of \$1.3 million.

How They Did It

Each member of the Source Medical Revenue Cycle Solutions (RCS) billing team played a significant role. Equally important is the guidance and leadership of the center's administrator, business office manager and the cooperation of its staff.

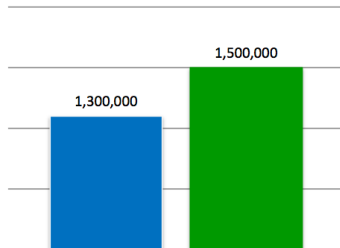
The RCS team consists of a certified coder, a billing expert, a collection specialist and a charge and payments poster at its core with additional support staff and management backing them up every step of the way. All individuals are highly trained in their specialties, and each has a broad knowledge of the entire billing process.

Everyone holds themselves accountable. When additional research or follow-up is needed, any member of the team will take ownership. As part of that accountability, RCS is dedicated to providing ongoing training to stay on top of industry changes. Weekly meetings are held to share information and knowledge between individuals and teams.

The success at Spartanburg goes beyond the efforts of the core billing group. The center is very proactive in establishing written policies and procedures and making sure they are followed. They are also very responsive in answering questions and providing the information needed.

To learn more about SourceMedical's billing services, please call toll-free at 866-889-7722 or visit us online at sourcemed.net/revenue-cycle.

16% Increase in Monthly Collections





“It takes a true team effort, mutual respect, and an open line of communication to achieve that kind of success.”

About SourceMedical

SourceMedical is the premier provider of outpatient information solutions and revenue cycle management services for ambulatory surgery centers, speciality hospitals, and rehabilitation clinics nationwide. With a 30-year track record and more than 5,000 satisfied customer, SourceMedical is the trusted source for unique, end-to-end systems improve operational efficiency and cash flow while enabling healthcare facilities to deliver a higher quality of patient care.

Service Solution

SourceMedical's Revenue Cycle Solutions (RCS) provides the industry's only comprehensive revenue cycle solution that offers both services and software. RCS services include the entire spectrum of revenue cycle management: Coding, billing, collections, appeals, and customized management reporting.

- Alleviate business office disruptions: Finding and keeping qualified staff coders, billers, and collectors isn't always easy. Outsourcing with RCS, eliminates office disruption caused by staff turnover and training.
- Maintain compliance: RCS ensures that your center's transactions are compliant with current OIG, HIPAA, state, and federal requirements reducing the risk that can arise from incorrect claims.
- Eliminate billing questions: RCS answers all your patient billing questions freeing staff to focus on patient care.
- Keep up with industry changes: ASC coding and billing are ever-changing and often confusing. RCS stays on top of industry changes so you don't have to.
- Assurance of trust: All RCS employees are fully bonded, and we maintain complete liability and malpractice coverage. Each center is assigned its own team consisting of a certified coder, a charge poster, a payment poster, and a collections specialist promoting continuity and efficiency.

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