



SOURCEMEDICAL™

Leading Source for Outpatient Solutions™

With the ROI calculator we can walk through your current expenditures today in a paper environment and compare to cost savings realized after implementing Vision EHR. Savings can be realized not only from elimination of hard costs for chart storage, assembly, audits, etc., but also from improvements to operational efficiency.

Review the attached sample as well as the “soft savings” gained in workflow processes through use of an EHR and then contact Source Medical today.

We can help you achieve your clinical and financial goals with the Vision EHR; call 800-719-1904 or contact us at info@sourcemed.net

How Much will You Save with Source's EHR Solutions?		
Sample Facility Information only :		
Facility's total monthly case volume:		300
Facility's total number of Operating Rooms or Fully Utilized Procedure Rooms:		2
Facility's average hourly rate for PreOp/Surgery/PACU staff:		\$25.00
Facility's average hourly rate for Business office staff:		\$15.00
Business Office Staff		
Estimated Total Hours Time spent in activities below. Assumes 21 operating days in each month:		
Chart Preparation (Filing, Assembling, Coallating, Retrieval, Copying, Faxing) Total Labor Hours per day	25	525
	<i>Total estimated hours</i>	525
Clinical Staff		
Estimated Total Hours spent in activities below:		
Estimated Hours per Month collectively spent on Peer Review of Cases	10	10.00
Minutes per case an average facility spends in Pre-Op Chart Management	12	60.00
Minutes per case an average facility spends completing Supply Logging and Case Costing	45	225.00
Minutes per case an average facility spends completing charts in Post-Op / PACU	25	125.00
Total Hours per Month spent on Quality Audits	20	20.00
	<i>Total estimated hours</i>	440.00
Estimated "Hard" Costs:		
Average cost of paper, folder, labels, preprinted forms, dividers and printing supplies per chart	5.25	\$1,575.00
Average monthly cost of document security, shredding, etc.	150.00	\$150.00
Average monthly cost of storage and archiving	185.00	\$185.00
	<i>Total estimated Hard Costs</i>	\$1,910.00
Estimated current facility costs - Paper-based system (based on data entered above)		
Total Monthly Clinical Labor Costs (hourly rate X Total Time)		\$11,000.00
Total Monthly Business Office Labor Costs (hourly rate X Total Time)		\$7,875.00
Total Monthly Office Copy/Paper/Archiving Costs		\$1,910.00
Total current monthly costs		\$20,785.00
Total current annual costs		\$249,420.00
Year 1 Investment (Software, Hardware, Training and Implementation Services)		
Purchasing Equipment? <input checked="" type="radio"/> Yes <input type="radio"/> No <input type="radio"/> Yes- But Override Amt		
First Year Total Hardware Costs based on your number of Ors or Procedure Rooms		\$25,200.00
First Year Total Software /Training Costs based on your number of ORs		\$62,550.00
First Year Total Support Costs based on your number of ORs		\$12,510.00
*Assumes you will use your existing server and network infrastructure		
First Year Total Investment		\$100,260.00
Year One Total Expense reduction by implementing Vision E.H.R. (an approximate cost savings of 40%)	40%	\$99,768.00
<i>Current costs of \$249,420 are estimated to be reduced by 40% with implementation of the Vision EHR. There will still be routine office costs that will continue after implementation.</i>		
Year One Net Savings (Cost) of implementing Vision E.H.R.		(\$492.00)
<ul style="list-style-type: none"> Projected savings based on Increased Clinical staff efficiency as charts will be immediately available for clinical decision making and review Paper charts unnecessary through scanning and direct entry of clinical documentation into the EHR 		
Financial Metrics:		
Payback timeframe		1.57 yrs
Cumulative Return on Investment (ROI) - years 1 through 3		136.0% ROI
Average savings per case over years 1 through 3		\$15.97

How Does EHR reduce our costs and improve my daily workflow ?

- **Access** to the patient's chart is on-demand, and charts are available to users simultaneously - no more chart hunting, resulting in improved resource utilization..
- Charting through the use of **Automated Chart Packs** ensures consistent and thorough documentation.
- Improved **Patient Safety** through advanced medication and allergy checking
- Better compliance with **Regulatory** guidelines via reporting and standardized chart packs.
- Workflow **Efficiencies** achieved through use of standardized forms promoting best practice documentation.
- Inventory and supply standardization and tracking through **Enhanced Preference** Cards, resulting in improved inventory management.
- **Enhanced Reporting** provides management greater insight into key metrics, facilitating more informed decision making
- Schedules and charts for review and signing are **Available to Physicians** real time, from any PC....home, office, or on the road.
- **Ergonomically Friendly** tablets for use by clinical staff on the move from bedside to bedside